## Financial <br> Statements 2005

For the year ended March 31, 2005

## MAJOR FINANCIAL INDICATORS

NOF CORPORATION and Consolidated Subsidiaries
For the years ended March 31

Net sales by segment
( $¥$ Millions)


Operating income/Operating income to net sales

Operating income ( $¥$ Millions)

- Operating income to net sales (\%)


Net income/Net income to net sales

Net income ( $¥$ Millions)

- Net income to net sales (\%)


Assets
( $¥$ Millions)
$\square$ Total assets
Shareholders' equity
Interest-bearing debt


|  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |



Interest coverage
(Times)


R\&D expense/R\&D expense to net sales

R\&D expense ( $¥$ Billions)

- R\&D expense to net sales (\%)


|  | $2001 / 3$ | $2002 / 3$ | $2003 / 3$ | $2004 / 3$ | $2005 / 3$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Return on assets (\%) | 0.9 | 1.4 | 1.3 | 2.2 | 4.6 |
| Return on equity (\%) | 2.7 | 4.1 | 3.5 | 6.0 | 10.7 |
| Interest coverage (times) | 6.42 | 7.24 | 9.91 | 11.99 | 14.87 |
| Total assets turnover (times) | 0.78 | 0.74 | 0.75 | 0.75 | 0.73 |
| R\&D expense (¥ billions) | 5.7 | 5.4 | 5.7 | 5.8 | 5.6 |
| R\&D expense to net sales (\%) | 4.0 | 4.0 | 4.2 | 4.2 | 4.2 |

Notes: Return on assets $=$ Net income $/$ Total assets $\times 100$
Return on equity $=$ Net income/Shareholders' equity $($ Yearly average $) \times 100$
Total assets turnover $=$ Net sales/Total assets (Yearly average)

## CONSOLIDATED BALANCE SHEETS

NOF CORPORATION and Consolidated Subsidiaries
As of March 31, 2004 and 2005

| ASSETS | Millions of Yen |  |  | Thousands of U.S. Dollars (Note 3) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2005 |  | 2005 |
| Current Assets: |  |  |  |  |  |
| Cash and time deposits. | ¥ 12,703 | $¥$ | 9,942 | \$ | 92,578 |
| Notes and accounts receivable | 34,335 |  | 33,703 |  | 313,838 |
| Less: Allowance for bad debts | (57) |  | (94) |  | (871) |
|  | 34,278 |  | 33,609 |  | 312,967 |
| Inventories | 19,804 |  | 20,834 |  | 194,002 |
| Deferred tax assets (Note 9) | 2,366 |  | 2,079 |  | 19,359 |
| Other current assets (Note 5) | 5,871 |  | 4,265 |  | 39,715 |
| Total current assets | 75,022 |  | 70,729 |  | 658,621 |

## Investments and Advances:

Investments in securities (Note 5)

| 42,113 |  |
| ---: | ---: |
| 7,084 |  |
| 49,197 | 38,474 |
|  | $\mathbf{4 5 , 5 9 6}$ |

358,268
Other long-term investments
49,197
45,070
61,419

Property, Plant and Equipment (Note 6):

| Buildings and structures | 49,775 | 50,770 | 472,763 |
| :---: | :---: | :---: | :---: |
| Machinery and equipment | 76,322 | 79,378 | 739,154 |
| Others | 12,098 | 11,792 | 109,805 |
| Less: Accumulated depreciation | $\begin{gathered} 138,195 \\ (105,336) \end{gathered}$ | $\begin{gathered} 141,940 \\ (103,921) \end{gathered}$ | $\begin{gathered} 1,321,722 \\ (967,697) \end{gathered}$ |
|  | 32,859 | 38,019 | 354,025 |
| Land | 20,693 | 20,124 | 187,393 |
| Construction in progress | 8,636 | 1,533 | 14,271 |
|  | 62,188 | 59,676 | 555,689 |
| Deferred Tax Assets (Note 9) | 2,554 | 957 | 8,908 |
| Deferred Charges and Other Assets (Note 10) | 1,198 | 1,775 | 16,531 |
| Total assets | ¥ 190,159 | ¥ 178,207 | \$1,659,436 |

The accompanying notes are an integral part of the statements.


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NOF CORPORATION and Consolidated Subsidiarie
For the years ended March 31, 2004 and 2005
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|  | Millions of Yen |  | Thousands of U.S. Dollars (Note 3) |
| :---: | :---: | :---: | :---: |
|  | 2004 | 2005 | 2005 |
| Net Sales | $¥ 137,478$ | ¥ 133,683 | \$1,244,834 |
| Cost of Sales (Notes 8 and 10) | 101,009 | 98,625 | 918,377 |
| Gross profit | 36,469 | 35,058 | 326,457 |
| Selling, General and Administrative Expenses (Notes 7, 8 and 10) | 28,870 | 26,753 | 249,120 |
| Operating income | 7,599 | 8,305 | 77,337 |
| Other Income (Expenses): |  |  |  |
| Interest and dividend income | 434 | 423 | 3,939 |
| Interest expenses | (670) | (587) | $(5,471)$ |
| Gain on sale/disposal of properties | 2,365 | 395 | 3,680 |
| Loss on disposal of obsolete inventory items | (183) | (254) | $(2,365)$ |
| Gain on sale of investments in securities | 44 | 1,282 | 11,938 |
| Loss on write-down of marketable securities and investment securities | (61) | (3) | (24) |
| Equity in earnings of affiliates | 223 | 300 | 2,798 |
| Gain on settlement of coatings business | - | 3,773 | 35,135 |
| Gain on settlement of the employees' pension fund | - | 1,252 | 11,654 |
| Loss on sale of investments in affiliated companies | $(1,159)$ | - | - |
| Others, net | (322) | (506) | $(4,718)$ |
|  | 671 | 6,075 | 56,566 |
| Income before income taxes and minority interest. | 8,270 | 14,380 | 133,903 |
| Income Taxes (Note 9) |  |  |  |
| Current | 3,306 | 3,445 | 32,077 |
| Deferred | 660 | 2,555 | 23,793 |
|  | 3,966 | 6,000 | 55,870 |
| Minority Interests in Earnings of Consolidated Subsidiaries | (221) | (212) | $(1,978)$ |
| Net income | ¥ 4,083 | ¥ 8,168 | \$ 76,055 |
|  |  | Yen | U.S. Dollars (Note 3) |
| Per Share: |  |  |  |
| Net income - primary | 19.9 | 40.4 | 0.38 |
| Net income - fully diluted | 18.8 | 38.0 | 0.35 |
| Cash dividends applicable to the year | 6.0 | 8.0 | 0.07 |
|  |  | Thousands |  |
| Weighted Average Number of Shares . | 201,708 | 200,582 |  |

The accompanying notes are an integral part of the statements.

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

NOF CORPORATION and Consolidated Subsidiaries
For the years ended March 31, 2004 and 2005

|  | $\begin{array}{r} \text { Number of } \\ \text { shares of } \\ \text { common stock } \\ \text { (thousands) } \end{array}$ | Millions of Yen |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\underset{\text { stock }}{\substack{\text { Common }}}$ | Capital surplus | Retained earnings | Unrealized <br> gain on other securitie | Foreign currency translation adjustments | $\begin{array}{r} \text { Treasury } \\ \text { stock } \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { shareholders' } \\ \text { equity } \end{array}$ |
| Balance at March 31, 2003 | 205,054 | $¥ 15,995$ | $¥ 13,372$ | $¥ 33,224$ | $¥ 2,709$ | $¥(745)$ | $¥$ (648) | $¥ 63,907$ |
| Net income for the year ended March 31, 2004. | - | - | - | 4,083 | - | - | - | 4,083 |
| Cash dividends | - | - | - | $(1,211)$ | - | - | - | $(1,211)$ |
| Bonuses to directors. | - | - | - | (71) | - | - | - | (71) |
| Retirement of treasury stock | $(2,575)$ | - | - | $(1,060)$ | - | - | - | $(1,060)$ |
| Unrealized gain on other securities | - | - | - | - | 6,805 | - | - | 6,805 |
| Adoption of new accounting standards | - | - | 9 | - | - | - | - | 9 |
| Foreign currency translation | - | - | - | - | - | (72) | - | (72) |
| Change in treasury stock | - | - | - | - | - | - | (119) | (119) |
| Balance at March 31, 2004 | 202,479 | $¥ 15,995$ | $¥ 13,381$ | $¥ 34,965$ | ¥ 9,514 | $¥(817)$ | $¥(767)$ | $¥ 72,271$ |
| Net income for the year ended March 31, 2005 |  |  |  |  |  |  |  |  |
| Cash dividends | - | - | - | $(1,204)$ | - | - | - | 8,168 $(1,204)$ |
| Bonuses to directors | - | _ | - | (72) | _ | _ | _ | (72) |
| Retirement of treasury stock | - | - | (4) | - | - | - | - | (4) |
| Unrealized gain on other securities | - | - | - | - | 1,327 | - | - | 1,327 |
| Foreign currency translation | - | - | - | - | - | 122 | - | 122 |
| Change in treasury stock | - | - | - | - | - | - | 40 | 40 |
| Balance at March 31, 2005 | 202,479 | ¥ 15,995 | ¥13,377 | ¥41,857 | ¥ 10,841 | Y(695) | Y(727) | ¥80,648 |


|  | $\begin{array}{r} \text { Number of } \\ \text { shares of } \\ \text { common stock } \\ \text { (thousands) } \end{array}$ | Thousands of U.S. Dollars (Note 3) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Common } \\ \text { stock } \end{gathered}$ | Capital surplus | Retained earnings | Unrealized gain on other securities |  | Treasury stock | $\begin{array}{r} \text { Total } \\ \text { shareholders' } \\ \text { equity } \end{array}$ |
| Balance at March 31, 2004 | 202,479 | \$148,941 | \$124,605 | \$325,590 | \$ 88,593 | \$(7,604) | \$(7,144) | \$672,981 |
| Net income for the year ended |  |  |  |  |  |  |  |  |
| March 31, 2005 | - | - | - | 76,055 | - | - | - | 76,055 |
| Cash dividends | - | - | - | $(11,206)$ | - | - | - | $(11,206)$ |
| Bonuses to directors. | - | - | - | (670) | - | - | - | (670) |
| Retirement of treasury stock | - | - | (44) | - | - | - | - | (44) |
| Unrealized gain on other securities | - | - | - | - | 12,355 | - | - | 12,355 |
| Foreign currency translation . | - | - | - | - | - | 1,139 | - | 1,139 |
| Change in treasury stock | - | - | - | - | - | - | 377 | 377 |
| Balance at March 31, 2005 | 202,479 | \$148,941 | \$124,561 | \$389,769 | \$100,948 | \$(6,465) | \$(6,767) | \$750,987 |

The accompanying notes are an integral part of the statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | Millions of Yen |  | Thousands of U.S. Dollars (Note 3) |
| :---: | :---: | :---: | :---: |
|  | 2004 | 2005 | 2005 |
| Cash Flows from Operating Activities: |  |  |  |
| Net income before income tax and minority interest | $¥ 8,270$ | ¥ 14,380 | \$ 133,903 |
| Adjustments for: |  |  |  |
| Depreciation | 4,983 | 5,338 | 49,707 |
| Amortization of excess costs of investments over equity in net assets | 221 | 45 | 423 |
| Net change in accrued pension and severance cost. . . . . . . . . . . . | (152) | $(2,495)$ | $(23,237)$ |
| Interest and dividend income | (434) | (423) | $(3,940)$ |
| Interest expenses | 670 | 588 | 5,471 |
| Equity in earnings of affiliates | (223) | (300) | $(2,798)$ |
| Gain on sale of properties | $(2,574)$ | (548) | $(5,099)$ |
| Loss on evaluation of investments in securities | 60 | 3 | 25 |
| Loss on sale of investments in affiliated companies | 1,159 | - | - |
| Loss on sale of investments in securities, net | - | 40 | 377 |
| Gain on sale of investments in securities, net | (43) | $(1,323)$ | $(12,315)$ |
| Gain on settlement of coatings business | - | $(3,773)$ | $(35,135)$ |
| Increase in notes and accounts receivable | $(1,987)$ | (716) | $(6,665)$ |
| Increase in inventories | (995) | (788) | $(7,337)$ |
| Increase in notes and accounts payable | 801 | 9 | 79 |
| Others, net | 771 | (64) | (596) |
| Sub total | 10,527 | 9,973 | 92,863 |
| Interest and dividends received | 488 | 542 | 5,051 |
| Interest paid | (700) | (594) | $(5,532)$ |
| Income tax paid. | $(1,855)$ | $(3,618)$ | $(33,685)$ |
| Net cash provided by operating activities | 8,460 | 6,303 | 58,697 |
| Cash Flows from Investing Activities: |  |  |  |
| Proceeds from sale and redemption of marketable securities | 130 | 0 | 0 |
| Payments for purchase of investments in securities. | (185) | (446) | $(4,150)$ |
| Proceeds from sale of investments in securities | 225 | 13,105 | 122,029 |
| Proceeds from sale of investments in affiliated securities | 413 | 112 | 1,038 |
| Payments for purchase of property, plant and equipment | $(9,394)$ | $(8,691)$ | $(80,929)$ |
| Proceeds from sale of property, plant and equipment | 4,360 | 651 | 6,057 |
| Net increase in short-term loans receivable | 1,284 | 642 | 5,977 |
| Payment for long-term loans receivable | (4) | (134) | $(1,244)$ |
| Proceeds from long-term loans receivable | 483 | 3,110 | 28,962 |
| Others, net | (121) | $(1,325)$ | $(12,335)$ |
| Net cash provided by (used in) investing activities | $(2,809)$ | 7,024 | 65,405 |
| Cash Flows from Financing Activities: |  |  |  |
| Net decrease in short-term bank loans | $(3,653)$ | $(8,619)$ | $(80,254)$ |
| Borrowing of long-term debts | 184 | 10,509 | 97,854 |
| Repayments of long-term loans | $(2,536)$ | $(7,812)$ | $(72,741)$ |
| Payment for redemption of bond | - | $(9,000)$ | $(83,807)$ |
| Proceeds from sales of treasury stock | - | 36 | 333 |
| Cash dividends paid | $(1,211)$ | $(1,200)$ | $(11,179)$ |
| Cash dividends to minority shareholders' | (45) | (44) | (408) |
| Payments for purchase of treasury stock | $(1,171)$ | - | - |
| Net cash used in financing activities | $(8,432)$ | $(16,130)$ | $(150,202)$ |
| Effect of exchange rate change on cash and cash equivalents | (221) | 264 | 2,461 |
| Net decrease in cash and cash equivalents | $(3,002)$ | $(2,539)$ | $(23,639)$ |
| Cash and cash equivalents at beginning of year | 15,240 | 12,238 | 113,956 |
| Cash and cash equivalents at end of year (Note 4) | ¥ 12,238 | ¥ 9,699 | \$ 90,317 |

The accompanying notes are an integral part of these statements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 1. Basis of Presenting Consolidated Financial Statements

The accompanying consolidated financial statements have been prepared based on the accounts maintained by NOF CORPORATION (the "Company") and its subsidiaries in accordance with the provisions set forth in the Commercial Code of Japan and the Securities and Exchange Law, and in conformity with accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements from International Financial Reporting Standards.

Certain items presented in the consolidated financial statements submitted to the Director of Kanto Finance Bureau in Japan have been reclassified in these accounts for the convenience of readers outside Japan.

The consolidated financial statements are not intended to present the consolidated financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.

## 2. Summary of Significant Accounting Policies

## (1) Scope of Consolidation

The Company had 33 subsidiaries (majority-owned companies) as of March 31, 2005 ( 36 for 2004). The consolidated financial statements include the accounts of the Company and 21 of its subsidiaries for the year ended March 31, 2005 (25 for 2004).

The remaining 12 ( 11 for 2004) subsidiaries, whose combined assets, net sales and net income in the aggregate are not significant in relation to those of the consolidated financial statements of the Group, have been excluded from consolidation.

The accompanying consolidated financial statements include the accounts of the 21 majority owned subsidiaries listed below (the Company and these consolidated subsidiaries are together, referred to as the "Group"):

$\left.$| Name of Subsidiary |
| :--- | :--- | | Percentage owned |
| :--- |
| by the Company | \right\rvert\,


| Name of Subsidiary | Percentage owned by the Company |
| :---: | :---: |
| (Overseas subsidiaries) |  |
| Metal Coatings International Inc. | 100.0\% |
| Michigan Metal Coatings Co. | 100.0 |
| Georgia Metal Coatings Co. | 100.0 |
| Dacral S.A. | 100.0 |
| Metal Coatings do Brazil Ind. E. Com. Ltda. | 90.0 |
| Dacral Manufacturing NV | 100.0 |
| NOF Europe (Belgium) NV | 100.0 |
| P.T. NOF Mas Chemical Industries | 89.6 |

The Company and all of its consolidated subsidiaries use a fiscal year ending March 31, except for Nippon Dacro Shamrock Co., Ltd., Metal Coatings International Inc., Michigan Metal Coatings Co., Georgia Metal Coatings Co., Dacral S.A., Metal Coatings do Brazil Ind. E. Com. Ltda., Dacral Manufacturing NV, NOF Europe (Belgium) NV and P.T. NOF Mas Chemical Industries. Those subsidiaries use a fiscal year ending on December 31. The accounts of those subsidiaries have been consolidated by using the result of operations and account balances for the fiscal year and necessary adjustments have been made for any material translation that occurred between the different fiscal year-ends.

## (2) Consolidation and Elimination

For the purposes of preparing the accompanying consolidated financial statements, any gains/losses in relation to inter-company transactions have been eliminated, and the portion thereof attributable to minority interests is charged to Minority Interests.

Applicable inter-company accounts have been eliminated. The cost of investments in the common stock of consolidated subsidiaries is offset by the underlying equity in net assets of such subsidiaries. Assets and liabilities in the consolidated subsidiaries are revalued at fair market value when the majority interest in the subsidiaries is purchased.

The differences between the cost of an investment and the amount of underlying equity in net assets of such subsidiaries are deferred and amortized over the estimated period for amortization on a straightline basis, where possible. The other differences are deferred and amortized over a 5 -year period on a straight-line basis.

## (3) Cash and Cash Equivalents

Cash and cash equivalents in the consolidated statements of cash flows are composed of cash in hand, bank deposits able to be withdrawn on demand and short-term investments with an original maturity of three months or less and which represent a minor risk of fluctuations in value.

## (4) Accounting for Investments in Unconsolidated Subsidiaries and Affiliates

The equity method is applied to investments in 4 affiliates (5 for 2004).
The 4 affiliates accounted for by the equity method for the year ended March 31, 2005 are listed below:

Percentage owned

| Name of Subsidiary | Percentage owned by the Company |
| :---: | :---: |
| Nagoya Dacro Co., Ltd. | 45.6\% |
| Autoliv Nichiyu Co., Ltd. | 40.0 |
| Nissan Soap Co., Ltd. | 32.8 |
| P.T. Sinar Oleochemical International | 32.4 |

## (5) Financial Instruments

(a) Securities

Securities held by the Company and its subsidiaries are classified into the following categories;

Held-to-maturity debt securities, that the Company and its subsidiaries have intent to hold to maturity, are stated at cost after accounting for premium or discount on acquisition, which are amortized over the period to maturity.

Available-for-sale securities for which market quotations are available are stated at fair value prevailing at the end of the fiscal year. Net unrealized gains or losses on those securities are reported as a separate component of shareholders' equity at a net-of-tax amount.

Available-for-sale securities for which market quotations are unavailable are stated at cost, principally determined by the movingaverage method.
(b) Hedge Accounting

Gains or losses arising from changes in fair value of the derivatives designated as "hedging instruments" are deferred as an asset or liability and included in net profit or loss in the same period during which the gains and losses on the hedged items or transactions are recognized.

The derivatives designated as hedging instruments by the Company are principally interest swaps and forward exchange contracts. The related hedged items are trade accounts receivable and payable and long-term bank loans.

The Company has a policy to utilize the forward exchange contracts in order to reduce the Company's exposure to the risk of foreign currency exchange rate fluctuation. The Company also has a policy to utilize the interest rate swaps in order to reduce the Company's exposure to the risk of interest rate fluctuation. Thus, the Company's purchases of the hedging instruments are limited to, at maximum, the amounts of the hedged items.

The Company evaluates the effectiveness of its hedging activities by reference to the accumulated gains or losses on the hedging instruments and the related hedged items from the commencement of the hedges. The Company waived the opportunity to evaluate the effectiveness of its hedging activities on interest rate swaps because they were not stated at fair value.

The Company also waived the opportunity to evaluate effectiveness of its hedging of forward exchange transactions because settlement dates, currency types, amounts and other significant conditions are the same, and because there is high correlation between changes in forward exchange rates and spot exchange rates.

## (6) Allowance for Bad Debts

The balance of allowance for bad debts represents the amount measured using a historical bad debt ratio plus an amount deemed necessary to cover possible losses estimated on an individual account basis.

## (7) Inventories

Inventories are principally stated at cost determined by the movingaverage method

## (8) Property, Plant and Equipment

Depreciation of property, plant and equipment (excluding buildings) is principally computed by the declining-balance method, based on the estimated useful lives of assets. Depreciation of buildings (excluding attachments to buildings) is principally computed using the straightline method, based on the estimated useful lives of assets. The range of useful lives is principally from 7 to 50 years for buildings and structures and from 6 to 12 years for machinery, equipment, furniture and tools.

## (9) Accounting Standard for Impairment of Fixed Assets

On August 9, 2002, the Business Accounting Council in Japan issued "Accounting Standard for Impairment of Fixed Assets." The standard requires that fixed assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. An impairment loss shall be recognized in the income statement by reducing the carrying amount of impaired assets or a group of assets to the recoverable amount to be measured as the higher of net selling price and value in use.

The standard shall be effective for fiscal years beginning April 1, 2005. However, an earlier adoption is permitted for fiscal years beginning April 1, 2004 and for fiscal years ending between March 31, 2004 and March 31, 2005.

The Company has not yet applied this new standard nor has it determined the effect of applying it on the Company's consolidated financial statements.

## (10) Intangible Assets

Intangible assets are amortized using the straight-line method.
Software for internal use is amortized using the straight-line method over its useful life of 5 years.

## (11) Accrued Pension and Severance Cost

The employees of the Company and some consolidated subsidiaries are covered by a funded retirement plan. Benefits under this retirement plan are generally based on average basic salary during the period and length of services .

Unrecognized actual differences are amortized on a straight-line basis over the period of 10 years from the next year in which they arise.

Past service liabilities are amortized on a straight-line basis over the period of 10 years.
(12) Accrued Retirement Benefit to Directors and Corporate Auditors The Company, Nichiyu Trading Co., Ltd., Nichiyu Giken Kogyo Co., Ltd., Yuka Sangyo Co., Ltd., Showa Kinzoku Kogyo Co., Ltd., Nippo Kogyo Co., Ltd., Japex Corporation, Nichiyu Solution Inc., Nippon Dacro Shamrock Co., Ltd. and Nichiyu Logistics Co., Ltd., provide retirement allowance for directors and corporate auditors, which is calculated as the amount that would be required, based on the pertinent rules of the Companies, if all directors and corporate auditors were to retire the portion at the balance sheet dates.

The portion of accrued retirement benefits for directors and corporate auditors subject to incumbency before the termination of the pertinent system of retirement benefits on June 29, 2004 has been included in Accrued Retirement Benefits to Directors and Corporate Auditors for the year under review.

## (13) Leases

Leases that transfer substantially all the risks and rewards of ownership of the assets are accounted for as capital leases, and leases that do not transfer ownership of the assets at the end of the lease term are accounted for as operating leases, in accordance with accounting principles and practices generally accepted in Japan.

## (14) Income Taxes

Income taxes of the Company and its domestic subsidiaries consist of corporate income taxes, local inhabitants' taxes and enterprise taxes.

Income taxes were determined using the assets and liabilities approach, whereby deferred tax assets and liabilities were recognized in respect of temporary differences between the tax basis of assets and liabilities and those as reported in the financial statements.

## (15) Consumption Tax

Consumption tax is imposed at the flat rate of $5 \%$ on all domestic consumption of goods and services (with certain exemptions). The consumption tax paid is generally offset against the balance of consumption tax withheld, and the balance is shown in the accompanying consolidated balance sheets as "Other current liabilities."

## (16) Appropriation of Retained Earnings

Under the Commercial Code and Articles of Incorporation of the Company, the plan for appropriation of retained earnings (primarily for cash dividend payments) proposed by the board of directors should be approved at the shareholders' meeting, which must be held within three months after the year-end (March 31). The appropriation of retained earnings reflected in the accompanying consolidated financial statements represents the results of such appropriations applicable to the immediately preceding financial year. Dividends are paid to shareholders on the shareholders' register at the end of each financial year. As is customary practice in Japan, the payment of bonuses to directors and corporate auditors is made out of retained earnings instead of being charged to income of the year. Such payment therefore constitutes part of the aforementioned appropriations.

The Japanese Commercial Code provides that interim cash dividends may be distributed upon approval of the board of directors. The Company pays such interim dividends to the shareholders on the shareholders' register at September 30 each year.

## (17) Net Income and Dividends per Share

Net income per share of common stock is based upon the weighted average number of shares outstanding during each fiscal period.

Cash dividends per share shown for each fiscal period in the accompanying consolidated statements of income represent dividends declared as applicable to the respective years.

Basis for calculating net income per share:

|  | Millions of Yen | Thousands of U.S. Dollars (Note 3) |
| :---: | :---: | :---: |
|  | 2005 | 2005 |
| Net income per share |  |  |
| Net income | 8,168 | \$ 76,055 |
| Amount not available to shareholders . | 72 | 671 |
| Earnings appropriated to directors' bonuses | (72) | (671) |
| Net income related to common stock | 8,095 | 75,383 |
| Average number of shares outstanding (1,000 shares) | 200,582 | 200,582 |
| Net income per share (fully diluted) |  |  |
| Interest expenses (net of tax) | 52 | 483 |
| Others | 2 | 24 |
| Net income adjustment | 54 | 507 |
| Convertible bonds (1,000 shares) | 13,768 | 13,768 |
| Stock options (1,000 shares) | 235 | 235 |
| Increase in number of shares (1,000 shares) | 14,003 | 14,003 |
| Shares not included in fully diluted net income per share calculation due to |  |  |
| lack of dilution effect ( 1,000 shares) . . | 525 | 525 |

## (18) Reclassification of Accounts

Certain prior year amounts have been reclassified to conform to the current year's presentation.

In the year ended March 31, 2005, the Company transferred the accounts of building and land amounting to $¥ 723$ million and $¥ 503$ million, respectively, to the account of Inventory due to a change in holding objectives.

## 3. United States Dollar Amounts

The Company maintains its accounting records in yen. The dollar amounts included in the consolidated financial statements and notes thereto represent the arithmetical results of translating yen to dollars on the basis of $¥ 107.4=$ U.S. $\$ 1$, the approximate rate of exchange prevailing on the latest balance sheet date of March 31, 2005. The inclusion of such dollar amounts is solely for convenience and is not intended to imply that yen amounts have been or could be converted, realized or settled in dollars at $¥ 107.4=$ U.S. $\$ 1$ or at any other rate.

## 4. Supplementary Cash Flow Information

The relationship between cash and cash equivalents as of March 31, 2004 and 2005 and the account booked in the balance sheet is as follows:

|  | Millions of Yen |  | Thousands of U.S. Dollars (Note 3) |
| :---: | :---: | :---: | :---: |
|  | 2004 | 2005 | 2005 |
| Cash and time deposits | $¥ 12,703$ | $¥ 9,942$ | \$92,578 |
| Time deposits with maturity periods exceeding three months | (470) | (248) | $(2,310)$ |
| Equity securities and bonds with maturity periods within three months. | 5 | 5 | 49 |
| Cash and cash equivalents | $¥ 12,238$ | $¥ 9,699$ | \$90,317 |

Assets and liabilities related to companies excluded from consolidation

|  | Millions of Yen |  | Thousands of U.S. Dollars (Note 3) |
| :---: | :---: | :---: | :---: |
|  | 2004 | 2005 | 2005 |
| Current assets | ¥ 791 | ¥ 1,967 | \$18,315 |
| Non-current assets | 736 | 55 | 517 |
| Total assets | $¥ 1,527$ | ¥ 2,022 | \$18,832 |
| Current liabilities | $¥ 330$ | ¥ 1,912 | \$17,807 |
| Non-current liabilities | 7 | 10 | 94 |
| Total liabilities | $¥ 337$ | ¥ 1,922 | \$17,901 |

## 5. Marketable Securities and Investments in Securities

(1) The cost, book value and unrealized gains or losses for available-forsale securities with fair value as of March 31, 2004 and 2005 were as follows:

|  |  | Millions of Yen |
| :--- | ---: | ---: | ---: |
|  |  | 2004 |
| Description | Book value |  |
| Acquisition |  |  |
| (Fair market |  |  |
| cost |  |  |$\quad$| Unrealized |
| ---: |
| gain or loss |


| Fair market value exceeds acquisition cost |  |  |  |
| :---: | :---: | :---: | :---: |
| Shares | $¥ 11,261$ | $¥ 27,563$ | $¥ 16,302$ |
| Bonds | 532 | 542 | 10 |
| Others | 158 | 169 | 11 |
|  | $¥ 11,951$ | $¥ 28,274$ | $¥ 16,323$ |

Fair market value does not exceed acquisition cost

| Shares | $¥ 1,297$ | $¥ 1,113$ | $¥ \quad(184)$ |
| :---: | :---: | :---: | :---: |
| Bonds | 31 | 28 | (3) |
| Others | 104 | 88 | (16) |
|  | 1,432 | 1,229 | (203) |
| Grand total | $¥ 13,383$ | $¥ 29,503$ | $¥ 16,120$ |


(2) Available-for-sale securities sold during the year ended March 31, 2004 and 2005 were as follows:

|  | Millions of Yen |  | Thousands of U.S. Dollars (Note 3) |
| :---: | :---: | :---: | :---: |
|  | 2004 | 2005 | 2005 |
| Proceeds from sale of available-for-sale securities | $¥ 225$ | ¥ 2,620 | \$24,393 |
| Realized gain | 56 | 1,322 | 12,315 |
| Realized loss | 12 | 40 | 377 |

(3) The book value of major securities without fair value as of March 31, 2004 and 2005 was as follows:

|  | Millions of Yen |  | Thousands of U.S. Dollars (Note 3) |
| :---: | :---: | :---: | :---: |
|  | 2004 | 2005 | 2005 |
| Unlisted stocks | ¥ 667 | ¥ 703 | \$6,548 |
| Preferred stocks | 1,000 | 1,000 | 9,312 |
| Preferred fund certificates | 1,000 | 1,000 | 9,312 |
| Money management funds . | 5 | 5 | 49 |
| Fund certificates | 10 | 22 | 209 |

(4) Schedule for redemption of available-for-sale securities with maturity as of March 31, 2005.

|  | Millions of Yen |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Within a year | $\begin{gathered} 1 \text { to } 5 \\ \text { years } \end{gathered}$ | $\begin{array}{r} 5 \text { to } 10 \\ \text { years } \end{array}$ | Over |
| Corporate bonds | ¥ - | Y - | $¥ 508$ | ¥ - |
|  | - | - | 508 | - |


|  | Thousands of U.S. Dollars (Note 3) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Within a year | $\begin{gathered} 1 \text { to } 5 \\ \text { years } \end{gathered}$ | $\begin{array}{r} 5 \text { to } 10 \\ \text { years } \\ \hline \end{array}$ | $\begin{array}{r} \text { Over } \\ 10 \text { years } \end{array}$ |
| Corporate bonds | \$ - | \$ - | \$4,728 | \$ - |
|  | - | - | 4,728 | - |

## 6. Short-term Bank Loans and Long-term Debt

Short-term bank loans outstanding are generally represented by notes payable issued by the Company to banks. The weighted average interest rate was $0.67 \%$ at March 31, 2005.

Long-term debt as of March 31, 2004 and 2005 consisted of the following:

\begin{tabular}{|c|c|c|c|}
\hline \multirow[t]{2}{*}{} \& \multicolumn{2}{|r|}{Millions of Yen} \& Thousands of U.S. Dollars (Note 3) \\
\hline \& 2004 \& 2005 \& 2005 \\
\hline Loans, principally from banks and insurance companies, due fiscal 2005 to 2023 with interest rates ranging from \& \& \& \\
\hline \begin{tabular}{l}
1.18\% to \(4.65 \%\) \\
1.1\% Yen convertible bonds due on March 31, 2006
\end{tabular} \& \(¥ 20,636\)
7,999 \& \(¥ 23,316\)
7,999 \& \$217,112

74,486 <br>
\hline $1.65 \%$ Bonds due on September 22, 2004 \& 5,000 \& _ \& - <br>
\hline $1.61 \%$ Bonds due on September 22, 2004 \& 4,000 \& - \& - <br>
\hline Total \& 37,635 \& 31,315 \& 291,598 <br>
\hline Less: Current maturities of: \& \& \& <br>
\hline Long-term loans \& 7,270 \& 166 \& 1,543 <br>
\hline Bonds \& 9,000 \& - \& - <br>
\hline Convertible bonds \& - \& 7,999 \& 74,486 <br>
\hline \& $¥ 21,365$ \& ¥ 23,150 \& \$215,569 <br>
\hline
\end{tabular}

Aggregate annual maturities of long-term debt subsequent to March 31, 2005 is as follows:

| Year ending March 31 | Millions of Yen | Thousands of U.S. Dollars (Note 3) |
| :---: | :---: | :---: |
| 2007 | ¥ 9,692 | \$ 90,248 |
| 2008 | 10,815 | 100,702 |
| 2009 | 914 | 8,515 |
| 2010 | 314 | 2,928 |
| 2011 and thereafter | 1,415 | 13,176 |
|  | $¥ 23,150$ | \$215,569 |

Additional information with respect to the Company's convertible bonds outstanding at March 31, 2005 was as follow:

1.1\%

Yen convertible bond due March 31,2006 . . . . . . . . . . . . . . . . . . . . $\quad ¥ 8,000$

In accordance with customary business practices in Japan, the Company maintains substantial deposit balances with institutions from which the Company has borrowings. Withdrawal of such deposits is not restricted legally or by contract.

December 20,
$¥ 8,000 \quad 1996$
$¥ 581$
13,768
None

The Company's assets pledged as collateral for short-term and long-term loans from banks and other financial institutions (including current maturity) at March 31, 2005 was summarized as follows:

|  | Millions of <br> Yen | Thousands of <br> U.S. Dollars <br> (Note 3) |
| :--- | :--- | :--- |
| Property, plant and equipment <br> at book value $\ldots \ldots \ldots \ldots$ | $¥ 16,326$ | $\$ 152,024$ <br> 16,326 |

7. Selling, General and Administrative Expenses

Major elements of selling, general and administrative expenses for the years ended March 31, 2004 and 2005 were summarized as follows:

|  | Millions of Yen |  | Thousands of U.S. Dollar (Note 3) |
| :---: | :---: | :---: | :---: |
|  | 2004 | 2005 | 2005 |
| Delivery expenses | $¥ 5,135$ | ¥ 4,701 | \$43,776 |
| Salaries and bonuses | 8,577 | 7,925 | 73,796 |
| Accrued pension and severance costs | 1,075 | 887 | 8,257 |
| Accrued retirement benefits to directors and corporate auditors . . . . | 211 | 126 | 1,174 |
| Research and development costs. | 4,514 | 4,774 | 44,451 |
| Amortization of consolidated adjustment account | 254 | 78 | 730 |

## 8. Research and Development Costs

The charges to income for the research and development activities of the Group for the year ended March 31, 2004 and 2005 were as follows:

|  |  |  |
| ---: | ---: | ---: |
|  | Millions of Yen |  |
| Selling, general and <br> administrative expenses | Cost of sales | Total |
| $¥ 4,514$ | $¥ 1,250$ | $¥ 5,764$ |


|  | Millions of Yen |  |
| ---: | ---: | ---: |
|  |  | 2005 |
| Selling, general and <br> administrative expenses | Cost of sales | Total |
| $\mathbf{¥ 4 , 7 7 4}$ | $¥ \mathbf{8 2 7}$ | $¥ \mathbf{5 , 6 0 1}$ |

## 9. Income Taxes

The statutory tax rate used for calculating deferred tax assets and deferred tax liabilities as of March 31, 2004 and 2005 was $42.0 \%$ and $41.0 \%$, respectively. At March 31, 2004 and 2005, significant components of deferred tax assets and liabilities were as follows:

|  | Millions of Yen |  | Thousands of U.S. Dollars (Note 3) |
| :---: | :---: | :---: | :---: |
|  | 2004 | 2005 | 2005 |
| Deferred tax assets: |  |  |  |
| Accrued bonus | ¥ 1,057 | ¥ 1,018 | \$ 9,479 |
| Accrued retirement |  |  |  |
| benefits | 2,117 | 2,084 | 19,409 |
| Unrealized earnings | 2,331 | 267 | 2,485 |
| Accrued enterprise tax | 253 | 237 | 2,205 |
| Tax loss carry forwards | 356 | - | - |
| Accrued retirement benefits to directors and |  |  |  |
| corporate auditors . . . | - | 280 | 2,606 |
| Valuation differences | 833 | 760 | 7,078 |
| Others | 1,867 | 1,938 | 18,045 |
|  | 8,814 | 6,584 | 61,307 |
| Valuation allowance | $(1,029)$ | (862) | $(8,023)$ |
| Total deferred tax assets | 7,785 | 5,722 | 53,284 |
| Deferred tax liabilities: |  |  |  |
| Unrealized gain on available-for-sale securities | $(6,601)$ | $(7,519)$ | $(70,014)$ |
| Reserve for advanced depreciation of property plant |  |  |  |
| and equipment ...... | $(2,842)$ | $(3,421)$ | $(31,860)$ |
| Valuation differences | $(2,011)$ | $(2,313)$ | $(21,540)$ |
| Gain on revaluation of assets trusted for |  |  |  |
|  | (838) | (838) | $(7,805)$ |
| Others | (871) | (514) | $(4,790)$ |
| Total deferred tax liabilities . . | $(13,163)$ | $(14,605)$ | $(136,009)$ |
| Deferred income taxes, net . . | $\underline{¥(5,378)}$ | ¥ $(8,883)$ | \$ (82,725) |

At March 31, 2004, the reconciliation of the statutory tax rate to the effective income tax rate was as follows:

|  | 2004 |
| :---: | :---: |
| Statutory tax rate | 42.0\% |
| Increase (decrease) in taxes resulting from |  |
| Entertainment expenses | 2.0 |
| Tax deduction | (6.2) |
| Amortization of cost in excess of net assets acquired | 1.1 |
| Dividends received | 4.6 |
| Lower tax rates in foreign countries | (1.3) |
| Increase in valuation allowance | 5.2 |
| Others | 0.6 |
| Effective tax rate | 48.0\% |

At March 31, 2005, as the difference between the statutory tax rate and the Group's effective income tax rate was not significant. As it was below $5 \%$, no reconciliation between those rates was provided.

## 10. Accrued Pension and Severance Cost

The Company has a pension plan (funded and non-contributory) to cover the employees (excluding directors and corporate auditors) of the Company. The benefits under this plan are determined generally by reference to the average rate of pay, length of service and conditions under which retirement occurs. The pension plan of the Company provides for a lump-sum payment or annuity payments for a 10-year period after retirement, at the option of the employees when they retire with at least 20 years of participation in the plan and at the age of 50 or older. Employees retiring with less than 20 years of participation are entitled to a lump-sum payment.

Accrued pension and severance costs as of March 31, 2004 and 2005 were analyzed as follows:

| As of March 31, | Millions of Yen |  | Thousands of U.S. Dollars (Note 3) |
| :---: | :---: | :---: | :---: |
|  | 2004 | 2005 | 2005 |
| Projected benefit obligations. | $¥(29,282)$ | Y $(19,251)$ | \$(179,264) |
| Plan assets | 20,565 | 16,363 | 152,371 |
| Unfunded projected benefit obligations | $(8,717)$ | $(2,888)$ | $(26,893)$ |
| Unrecognized actuarial differences. | 6,621 | 3,512 | 32,700 |
| Unrecognized prior service costs | (91) | (315) | $(2,929)$ |
| Book value - net | $(2,187)$ | 309 | 2,878 |
| Prepaid pension expenses. | $(2,923)$ | $(3,618)$ | $(33,688)$ |
| Accrued pension and severance costs | $¥(5,110)$ | $¥(3,309)$ | \$ (30,810) |

Notes: ${ }^{1} 1$ A consolidated subsidiary recognized a gain on settlement of the governmental pension fund, amounting to $¥ 1,252$ million (US $\$ 11,654$ thousand).
$\star 2$ Some consolidated subsidiaries provide for retirement allowance by using expediency methods.
$\star 3$ A net pension expense of $¥ 1,145$ million (US $\$ 10,658$ thousand), which was realized on the change in employment due to the settlement of coatings business, and an additional payment of $¥ 141$ million (US $\$ 1,312$ thousand) incurred on retirement are deducted from gain on settlement of coatings business.

Net pension expenses related to the retirement benefits for the year ended March 31, 2004 and 2005 were as follows:


Assumptions used in the calculation of the aforementioned information were as follows:

|  | 2004 | 2005 |
| :---: | :---: | :---: |
| Discount rate | 2.5\% | 2.5\% |
| Expected rate of return on plan assets | 3.0\% | 3.0\% |
| Method of attributing the projected benefits to periods of service | mainly point basis | mainly point basis |
| Amortization of unrecognized prior service costs | 10 years | 10 years |
| Amortization of unrecognized actual differences | 10 years | 10 years |

## 11. Leases

The Group leases certain machinery and equipment and other assets. Total lease payments under these leases were $¥ 608$ million and $¥ 546$ million (US $\$ 5,081$ thousand) for the years ended March 31, 2004 and 2005, respectively.

Information relating to acquisition costs, accumulated depreciation and future minimum payments for assets held under finance leases which do not transfer ownership of the leased assets to the lessee on an "as if capitalized" basis for the years ended March 31, 2004 and 2005, is as follows:

|  | Millions of Yen |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  | 2004 |
|  | Furniture and fixtures | Others | Total |
| Acquisition costs | $¥ 2,427$ | $¥ 505$ | $¥ 2,932$ |
| Accumulated depreciation | 1,072 | 285 | 1,357 |
| Net leased assets | $¥ 1,355$ | $¥ 220$ | $¥ 1,575$ |
|  |  |  | ions of Yen |
|  |  |  | 2005 |
|  | Furniture and fixtures | Others | Total |
| Acquisition costs | $¥ 2,124$ | ¥ 529 | $¥ 2,653$ |
| Accumulated depreciation | 1,144 | 349 | 1,493 |
| Net leased assets | ¥ 980 | $¥ 180$ | $¥ \mathbf{1 , 1 6 0}$ |

Thousands of U.S. Dollars (Note 3)

|  | Thousands of U.S. Dollars (Note 3) |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005 |
|  | Furniture and fixtures | Others | Total |
| Acquisition costs | \$19,776 | \$4,933 | \$24,709 |
| Accumulated depreciation | 10,654 | 3,255 | 13,909 |
| Net leased assets | \$ 9,122 | \$1,678 | \$10,800 |

Future minimum lease payments under finance leases as of March 31, 2004 and 2005 are as follows:

|  | Millions of Yen |  |  | Thousands of U.S. Dollars (Note 3) |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2005 | 2005 |
| Due within one year | $¥ 571$ | ¥ | 492 | \$ 4,580 |
| Due over one year | 1,004 |  | 668 | 6,220 |
| Total | $¥ 1,575$ |  | ,160 | \$10,800 |

The acquisition costs and future minimum lease payments under finance leases include the interest expense portion because the amount of accrued lease payments was immaterial to the balance of property, plant and equipment as of March 31, 2005.

The depreciation expense, which is not reflected in the accompanying consolidated statement of income, computed using the straightline method, would have been $¥ 608$ million and $¥ 546$ million (US $\$ 5,081$ thousand) for the years ended March 31, 2004 and 2005, respectively.

Obligations under non-cancelable operating leases as of March 31, 2004 and 2005 were as follows:

|  | Millions of Yen |  | Thousands of U.S. Dollars (Note 3) |
| :---: | :---: | :---: | :---: |
|  | 2004 | 2005 | 2005 |
| Due within one year | ¥ 64 | ¥ 68 | \$ 629 |
| Due after one year. | 52 | 143 | 1,329 |
| Total | $¥ 116$ | $¥ 211$ | \$1,958 |

## 12. Derivative Financial Instruments

The Group uses derivative financial instruments, which comprise principally forward exchange contracts and interest rate swap agreements, to reduce its exposure to market risks from fluctuations in foreign currency exchange and interest rates. The Group has established a control environment, which includes policies and procedures for the approval and monitoring of transactions involving derivative financial instruments. The Group does not hold or issue financial instruments for trading purposes.

The Group is exposed to certain market risks arising from its forward exchange contracts and interest rate swap agreements. The Group is also exposed to the risk of credit loss in the event of non-performance by the counterparties to the currency and interest; however, the Group does not anticipate non-performance by any of these counterparties all of whom are domestic financial institutions with high credit ratings.

## 13. Shareholders' Equity

The Japanese Commercial Code requires all the Companies to appropriate as an earned reserve an amount equivalent to at least $10 \%$ of cash payments for appropriation of retained earnings until the legal reserve equals $25 \%$ of stated capital. The earned reserve may be transferred to unappropriated retained earnings to the extent that the legal reserves do not fall below $25 \%$ of stated capital.

Legal reserves may be transferred to stated capital through appropriate action by the directors or offset against deficit through appropriate shareholders' actions.

The Company's board of directors, with subsequent approval by the shareholders, has made annual appropriations of retained earnings for various purposes. Any disposal such appropriations shall be at the discretion of the board of directors and shareholders.

## 14. Contingent Liabilities

As of March 31, 2005, the Group was contingently liable for guarantees of loans as follows:

|  | Millions of Yen | Thousands of U.S. Dollars (Note 3) |
| :---: | :---: | :---: |
| As an endorser of notes endorsed | $¥ 174$ | \$1,620 |
| As a guarantor of indebtedness of: |  |  |
| Amagasaki Utility Services | 481 | 4,475 |
| Others | 364 | 3,394 |
|  | ¥ 1,019 | \$9,489 |

## 15. Subsequent Events

The appropriation of retained earnings including cash dividends in respect of the year ended March 31, 2005 was approved at the shareholders' meeting held on June 29, 2005 as follows:

|  | Millions <br> of Yen | Thousands of <br> U.S. Dollars <br> (Note 3) |
| :--- | ---: | ---: |
| Appropriations: |  |  |
| Cash dividends ( $¥ 5.0$ per share) $\ldots \ldots$. | $¥ 1,003$ | $\$ 9,340$ |
| Directors’ bonuses $\ldots \ldots . \ldots \ldots$ | 30 | 279 |
|  | $¥ 1,033$ | $\$ 9,619$ |

## 16. Segment Information

## (1) Industry Segments

The Group operates principally in the following industry segments categorized based on similarity of products and markets. Segment information for the years ended March 31, 2004 and 2005 is as follows:

|  | Millions of Yen |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oleochemical \& Foods | Chemicals | Explosives \&Propulsion Propulsion | Others | Total | Elimination/Corporate | 2004 |
|  |  |  |  |  |  |  | Consolidated |
| Sales |  |  |  |  |  |  |  |
| Sales to customers | $¥ 52,327$ | $¥ 48,237$ | $¥ 35,090$ | $¥ 1,824$ | $¥ 137,478$ | $¥$ | $¥ 137,478$ |
| Inter-segment | 398 | 1,172 | 266 | 3,326 | 5,162 | $(5,162)$ | - |
| Total | 52,725 | 49,409 | 35,356 | 5,150 | 142,640 | $(5,162)$ | 137,478 |
| Operating expenses | 51,295 | 44,891 | 33,787 | 5,072 | 135,045 | $(5,166)$ | 129,879 |
| Operating income | $¥ 1,430$ | ¥ 4,518 | $¥ 1,569$ | $¥ \quad 78$ | $¥ 7,595$ | $¥ \quad 4$ | $¥ 7$ 7,599 |
| Assets | $¥ 42,338$ | $¥ 42,996$ | $¥ 49,651$ | $¥ 15,050$ | $¥ 150,035$ | $¥ 40,124$ | $¥ 190,159$ |
| Depreciation | 1,116 | 2,190 | 1,624 | 53 | 4,983 | - | 4,983 |
| Capital expenditure | 4,869 | 3,690 | 1,260 | 41 | 9,860 | - | 9,860 |


|  | Millions of Yen |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oleochemicals \& Foods | Chemicals <br> Propulsion |  | Others | Total | Elimination/ Corporate | 2005 |
|  |  |  |  | Consolidated |  |  |
| Sales |  |  |  |  |  |  |  |
| Sales to customers | ¥ 54,843 | $¥ 46,315$ | $¥ 30,785$ |  | ¥ 1,740 | ¥ 133,683 | ¥ - | ¥ 133,683 |
| Inter-segment | 17 | 1,222 | 29 | 4,669 | 5,937 | $(5,937)$ | - |
| Total | 54,860 | 47,537 | 30,814 | 6,409 | 139,620 | $(5,937)$ | 133,683 |
| Operating expenses | 53,849 | 42,207 | 29,066 | 6,189 | 131,311 | $(5,933)$ | 125,378 |
| Operating income/(loss) | ¥ 1,011 | ¥ 5,330 | ¥ 1,748 | ¥ 220 | ¥ 8,309 | ¥ (4) | ¥ 8,305 |
| Assets | ¥ 43,093 | ¥ 46,029 | ¥ 48,173 | ¥ 3,330 | ¥ 140,625 | ¥ 37,582 | ¥ 178,207 |
| Depreciation | 1,688 | 2,104 | 1,509 | 37 | 5,338 | - | 5,338 |
| Capital expenditure . | 2,209 | 2,411 | 792 | 34 | 5,446 | - | 5,446 |


|  | Thousands of U.S. Dollars (Note 3) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oleochemicals \& Foods | Chemicals <br> Propulsion |  | Others | Total | Elimination/ Corporate | 2005 |
|  |  |  |  | Consolidated |  |  |
| Sales |  |  |  |  |  |  |  |
| Sales to customers | \$510,691 | \$431,273 | \$286,665 |  | \$16,205 | \$1,244,834 | \$ - | \$1,244,834 |
| Inter-segment | 161 | 11,378 | 273 | 43,475 | 55,287 | $(55,287)$ | - |
| Total | 510,852 | 442,651 | 286,938 | 59,680 | 1,300,121 | $(55,287)$ | 1,244,834 |
| Operating expenses | 501,434 | 393,024 | 270,658 | 57,634 | 1,222,750 | $(55,253)$ | 1,167,497 |
| Operating income/(loss) | \$ 9,418 | \$ 49,627 | \$ 16,280 | \$ 2,046 | \$ 77,371 | \$ (34) | \$ 77,337 |
| Assets | \$401,279 | \$428,617 | \$448,578 | \$31,008 | \$1,309,481 | \$349,955 | \$1,659,436 |
| Depreciation | 15,721 | 19,592 | 14,048 | 345 | 49,707 | - | 49,707 |
| Capital expenditure. | 20,572 | 22,447 | 7,373 | 316 | 50,709 | - | 50,709 |

The amounts of assets included in the column "Elimination/ Corporate" are $¥ 42,065$ million and $¥ 39,287$ million (US $\$ 365,840$ thousand) for the years ended March 31, 2004 and 2005, respectively,
which include the surplus working fund (cash and securities), longterm investment fund (investment in securities) and deferred tax assets.

## (2) Geographic Segments

Segment information classified by geographic area (inside and outside Japan) for the years ended March 31, 2004 and 2005 is as follows:

|  | Millions of Yen |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Others } \\ & \text { (Note 1) } \end{aligned}$ | TotalElimination/ <br> Corporate |  | 2004 |
|  | Japan |  |  |  | Consolidated |
| Sales |  |  |  |  |  |
| Sales to customers | $¥ 125,915$ | $¥ 11,563$ | $¥ 137,478$ | $¥$ | $¥ 137,478$ |
| Inter-segment | 1,308 | 154 | 1,462 | $(1,462)$ | - |
| Total | 127,223 | 11,717 | 138,940 | $(1,462)$ | 137,478 |
| Operating expenses | 120,631 | 10,717 | 131,348 | $(1,469)$ | 129,879 |
| Operating income . | ¥ 6,592 | $¥ 1,000$ | ¥ 7,592 | $¥ \quad 7$ | $¥ 77,599$ |
| Assets | $¥ 145,288$ | $¥ 7,433$ | $¥ 152,721$ | $¥ 37,438$ | ¥ 190,159 |


|  | Millions of Yen |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Japan |  | TotalElimination/ <br> Corporate |  | 2005 |
|  |  | $\begin{aligned} & \text { Others } \\ & \text { (Note 1) } \end{aligned}$ |  |  | Consolidated |
| Sales |  |  |  |  |  |
| Sales to customers | ¥ 124,410 | ¥ 9,273 | Y 133, 683 | Y | ¥ 133,683 |
| Inter-segment | 1,420 | 198 | 1,618 | $(1,618)$ | - |
| Total | 125,830 | 9,471 | 135,301 | $(1,618)$ | 133,683 |
| Operating expenses | 118,633 | 8,386 | 127,019 | $(1,641)$ | 125,378 |
| Operating income | ¥ 7,197 | ¥ 1,085 | ¥ 8,282 | ¥ 23 | ¥ 8,305 |
| Assets | ¥ 136,567 | ¥ 7, 141 | ¥ 143,708 | $¥ 34,499$ | ¥ 178,207 |


|  | Thousands of U.S. Dollars (Note 3) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Others } \\ & \text { (Note 1) } \end{aligned}$ | Total $\begin{array}{r}\text { Elimination/ } \\ \text { Corporate }\end{array}$ |  | 2005 |
|  | Japan |  |  |  | Consolidated |
| Sales |  |  |  |  |  |
| Sales to customers | \$1,158,489 | \$86,345 | \$1,244,834 | \$ | \$1,244,834 |
| Inter-segment | 13,225 | 1,844 | 15,069 | $(15,069)$ | - |
| Total | 1,171,714 | 88,189 | 1,259,903 | $(15,069)$ | 1,244,834 |
| Operating expenses | 1,104,694 | 78,086 | 1,182,780 | $(15,283)$ | 1,167,497 |
| Operating income | \$ 67,020 | \$10,103 | \$ 77,123 | \$ 214 | \$ 77,337 |
| Assets | \$1,271,693 | \$66,497 | \$1,338,190 | \$321,246 | \$1,659,436 |

The amount of assets included in the column "Elimination/ Corporate" are $¥ 42,065$ million and $¥ 39,287$ million (US $\$ 365,840$ thousand) for the years ended March 31, 2004 and 2005, respectively, which include the surplus working fund (cash and securities), the long-term investment fund (investment in securities) and deferred tax assets.
(Note 1)
Others represents
North America, Europe, and Asia

## (3) Sales to Foreign Customers

|  | Millions of Yen |  | Thousands of U.S. Dollars (Note 3) |
| :---: | :---: | :---: | :---: |
|  | 2004 | 2005 | 2005 |
| Overseas sales (Note 1) | $¥ 21,447$ | ¥ 19,421 | \$ 19,421 |
| Consolidated sales | 137,478 | 133,683 | 133,683 |
| Ratio | 15.60\% | 14.53\% |  |

(Note 1)
Overseas sales represents .......... North America, Europe and Asia

## 17. Related Party Transactions

Material transactions of the Company with related companies and individuals, excluding transactions with consolidated subsidiaries which are eliminated in the consolidated financial statements and other than those disclosed elsewhere in these financial statements, for the years ended March 31, 2004 and 2005 were as follows:

| Name of related company | Address | Paid-in capital | Principal business | Percentage of equity ownership by the Company | Relationship |  |  | Millions of yen (Thousands of U.S. dollars) (Note 3) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Transactions |  | End of period account balance |  |  |
|  |  |  |  |  | Directors holding concurrent positions | Business relationship | Description of the Company's transactions | 2005 | 2004 | Account | 2005 | 2004 |
| BASF | Yokohama | $¥ 10$ | Manufacture, | - | - | None | - | - | - | Short and | - | $¥ 3,644$ |
| NOF | City, | billion | sale, research |  |  |  |  |  |  | long-term |  | $(\$ 34,476)$ |
| Coatings | Kanagawa |  | and |  |  |  |  |  |  | loans |  |  |
| Co., Ltd. | Pref. |  | development |  |  |  |  |  |  |  |  |  |
|  |  |  | of coatings |  |  |  |  |  |  |  |  |  |
|  |  |  | products |  |  |  |  |  |  |  |  |  |

## REPORT OF INDEPENDENT AUDITORS

To the Board of Directors of NOF CORPORATION

We have audited the accompanying consolidated balance sheets of NOF CORPORATION and its subsidiaries as of March 31, 2005 and 2004, and the related consolidated statements of income, shareholders' equity, and cash flows for the years then ended, all expressed in Japanese Yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of NOF CORPORATION and its subsidiaries as of March 31, 2005 and 2004, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

## ChuoAoyama PricewaterhouseCoopers

Tokyo, Japan
June 29, 2005

## Chuo Oogema Pricewaterhouse Coppers

BOARD OF DIRECTORS AND STATUTORY AUDITORS
(as of June 2005)

## EXECUTIVE CHAIRMAN

Masayasu Uno

## PRESIDENT \& CHIEF EXECUTIVE OFFICER

Youhei Nakajima

DIRECTOR \& SENIOR EXECUTIVE OPERATING
OFFICER
Eiju Ishida

DIRECTORS \& EXECUTIVE OPERATING OFFICERS
Hiroo Ohi
Hirokazu Ohike
Shigeo Suzuki
Katsuhide Hattori

DIRECTOR \& OPERATING OFFICER
Shigeyasu Togo

## STATUTORY AUDITORS

Shoichi Kobayashi
Ritsuo Koakutsu
Hajime Hayasaka
Shingo Yamazaki

CORPORATE DATA
(as of March 31, 2005)

FOUNDED:
June 1, 1937

INCORPORATED:
July 1, 1949

## EMPLOYEES:

3,437

## HEAD OFFICE:

Yebisu Garden Place Tower, 20-3, Ebisu 4-chome, Shibuya-ku, Tokyo 150-6019, Japan

## MAJOR SHAREHOLDERS:

The Master Trust Bank of Japan, Ltd. (Trust Account)
Japan Trustee Services Bank, Ltd. (Trust Account)
Sompo Japan Insurance Inc.
Mizuho Corporate Bank, Ltd.
Meiji Yasuda Life Insurance Company
Nippon Mining Holdings, Inc.
Mizuho Trust \& Banking Co., Ltd.
Nichiyu Shineikai
Nichiyu Kyoeikai
NOF Investment Association

## * NOF CORPORATION

Head Office
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