## Message from the Management

We deeply appreciate the exceptional support you have provided us.

Along with NOF CORPORATION's financial results for the first half (April 1, 2022 to September 30, 2022) of the 100th fiscal year, we hereby include the following message.

During the period under review, while there was a growing trend towards the relaxation of various restrictions and normalization of economic activities primarily in countries and regions where COVID-19 vaccines became widely available, the future outlook remained uncertain amid concerns about the stagnation of economic activities due to China's zero-COVID policy, the aggravation of the Ukraine crisis, rising resource and energy prices, further global inflation and other factors. In Japan, there were signs of a recovery in personal consumption, capital investment, and production activities as social and economic activities normalized.

Under the three-year 2022 Mid-Term Management Plan, which ends in fiscal year 2022, the Group upheld the basic policy of "Challenge and Co-create." With the basic policy, the Group has tackled its challenges, namely, "Expanding business in growth markets," "Accelerating new product and new technology development," "Enhancing coordination inside and outside the Company," "Improving productivity," and "Promoting CSR activities," strived to explore new markets, expand sales and reduce production costs, and made continuous management efforts to achieve sustainable growth. As a result, for the first half of the current fiscal year, consolidated net sales, consolidated operating income, consolidated ordinary income, and profit attributable to owners of parent all increased compared with the same term of the previous fiscal year.

For the second half of the fiscal year, as we move into a new phase of coexisting with the coronavirus, which will further solidify the balance between infectious disease controls and socioeconomic activities, we will continue to closely monitor risks such as semiconductor supply shortages, rising raw material and fuel prices, and a downturn in overseas demand, while expecting the normalization of economic activities.

Furthermore, in order to achieve carbon neutrality by 2050, we will support the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD), and focus on initiatives to reduce greenhouse gas emissions, as well as technological development that can contribute to the prevention of global warming.

Going forward, by creating new value through the power of humans and chemistry and continuously living up to the trust that all stakeholders have placed in us, we will continue challenging ourselves to realize a safe and abundant society.

We kindly ask all shareholders for your continuing support.

Takeo Miyaji President & Chief Executive Officer

#### **Business Overview**

During the first half of the fiscal year under review, while there was a growing trend towards the relaxation of various restrictions and normalization of economic activities primarily in countries and regions where COVID-19 vaccines became widely available, the future outlook remained uncertain amid concerns about the stagnation of economic activities due to China's zero-COVID policy, the aggravation of the Ukraine crisis, rising resource and energy prices, further global inflation, and other factors. In Japan, there were signs of a recovery in personal consumption, capital investment, and production activities as social and economic activities normalized.

In the business environment surrounding the Group, although there were ongoing concerns about the global surge in raw materials and fuel prices, ongoing semiconductor supply shortages, and geopolitical risks such as the Ukraine crisis, overall demand in Japan and overseas remained firm.

Amid this business environment, under the three-year 2022 Mid-Term Management Plan, which ends in fiscal year 2022, the Group upheld the basic policy of "Challenge and Co-create." With the basic policy, the Group has tackled its challenges, namely, "Expanding business in growth markets," "Accelerating new product and new technology development," "Enhancing coordination inside and outside the Company," "Improving productivity," and "Promoting CSR activities," strived to explore new markets, expand sales and reduce production costs, while also focusing on maintaining appropriate prices, and made continuous management efforts to achieve sustainable growth.

With regard to the initiative of "Expanding business in growth markets," we enhanced productivity and strengthened quality control in line with the operation of manufacturing facilities for raw materials for DDS drug formations at the Kawasaki Works, thereby strengthening the supply capacity of the Life Science Segment. In addition, we have been promoting "Enhancing coordination inside and outside the Company" such as business collaboration through open innovation in the electronics field, following the biochemical products and thermal control materials projects implemented in the previous fiscal year.

As a result, for the first half of the fiscal year ending March 31, 2023, consolidated net sales were \(\frac{\pmathbf{1}}{103,808}\) million, a year-on-year increase of 15.2%. Consolidated operating income was \(\frac{\pmathbf{2}}{20,434}\) million, a year-on-year increase of 10.4%, consolidated ordinary income was \(\frac{\pmathbf{2}}{22,580}\) million, a year-on-year increase of 17.3%, and profit attributable to owners of parent was \(\frac{\pmathbf{1}}{17,444}\) million, a year-on-year increase of 30.8%.

The interim dividend has been set at \\$50 per share.

The outline of the performance in each business segment of the Group is explained below.

### (1) Functional Chemicals

In the field of fatty acid derivatives, net sales increased due to steady demand in the environmental/energy field and efforts to maintain appropriate prices.

With regard to surfactants, net sales increased due to strong demand for toiletry products.

In ethylene oxide and propylene oxide derivatives, net sales increased due to steady demand for toiletry products, and synthetic resins and resin processing, as well as efforts to maintain appropriate prices.

In organic peroxides, net sales increased due to steady demand in Japan and Asia and efforts to maintain appropriate prices.

In special anti-corrosion agents, net sales decreased due to sluggish automobile-related demand both in Japan and overseas.

As a result, in the Functional Chemicals Segment, consolidated net sales were \(\frac{\pmathbf{\pmath}

### (2) Life Science

Regarding edible oils, net sales increased, despite a slowdown in demand for functional oils for confectionery and bread, as we worked to maintain appropriate prices.

In functional foods, net sales decreased as shipments of health food products declined.

In biocompatible materials, net sales increased due to strong demand for 2-Methacryloyloxyethyl phosphorylcholine (MPC)-related products.

In the field of raw materials for DDS (drug delivery system) drug formations, net sales increased due to strong shipments to Europe and the United States.

As a result, in the Life Science Segment, consolidated net sales were \$21,158 million (up 23.6% year on year), and consolidated operating income was \$9,603 million (up 16.4% year on year).

## (3) Explosive & Propulsion

In industrial explosives, net sales decreased.

In the field of space rocket products, net sales increased due to higher shipments of our products for rockets.

In the field of defense-related explosives, net sales decreased.

In the field of functional materials and devices, net sales decreased.

As a result, in the Explosive & Propulsion Segment, consolidated net sales were \(\frac{4}{9}\),985 million (down 6.2% year on year), and consolidated operating loss was \(\frac{4}{127}\) million.

## (4) Others

The Others Segment consists of the transportation and real estate businesses. In the Others Segment, consolidated net sales were \$237 million (down 1.3% year on year), and consolidated operating income was \$112 million (down 29.7% year on year).

# **Consolidated Financial Statements**

Consolidated Balance Sheet

(Net assets) Shareholders' equity Common stock Capital surplus Retained earnings Treasury stock, at cost Accumulated other comprehensive income Unrealized holding gain on securities Translation adjustments Retirement benefits liability adjustments Non-controlling interests Total net assets Total liabilities and net assets	14,621 17,019 1,896 4,986 10,136 70,028  206,621 17,742 15,053 179,628 (5,802) 24,340 20,340 3,721 278 788 231,750 301,778	14,471 17,455 610 4,992 11,852 67,924  195,627 17,742 15,115 166,062 (3,292) 25,300 24,226 809 264 777 221,706 289,630
Shareholders' equity Common stock Capital surplus Retained earnings Treasury stock, at cost Accumulated other comprehensive income Unrealized holding gain on securities Translation adjustments Retirement benefits liability adjustments Non-controlling interests	17,019 1,896 4,986 10,136 70,028  206,621 17,742 15,053 179,628 (5,802) 24,340 20,340 3,721 278 788	17,455 610 4,992 11,852 67,924  195,627 17,742 15,115 166,062 (3,292) 25,300 24,226 809 264 777
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	17,019 1,896 4,986 10,136 70,028	17,455 610 4,992 11,852 67,924
	17,019 1,896 4,986 10,136	17,455 610 4,992 11,852
Total liabilities	17,019 1,896 4,986 10,136	17,455 610 4,992 11,852
Other long-term liabilities	17,019 1,896 4,986	17,455 610 4,992
Liabilities for retirement benefits	<b>17,019</b> 1,896	<b>17,455</b> 610
Long-term debt	17,019	17,455
Long-term liabilities		· · · · · · · · · · · · · · · · · · ·
Other current liabilities		
Accrued bonuses for employees	3,603	3,473
Income taxes payable	7,446	5,879
Current portion of long-term debt	500	2,800
Short-term bank loans	2,031	1,997
Electronically recorded obligations - operating		584
Notes and accounts payable	23,797	21,262
Current liabilities	53,008	50,468
(Liabilities)		<b>-</b> ^ · · · -
Total assets	301,778	289,630
Allowance for doubtful accounts	(63)	(53)
Other assets	3,103	2,508
Assets for retirement benefits	3,210	3,148
Investment securities	41,917	47,812
Investments and other assets	48,168	53,416
Intangible assets	1,056	947
Others	18,028	17,225
Land	20,805	20,706
Buildings and structures	23,587	24,013
Property, plant and equipment	62,421	61,944
Fixed assets	111,645	116,308
Allowance for doubtful accounts	(194)	(185)
Other current assets	3,357	2,937
Raw materials and supplies	15,107	12,552
Work in process	4,541	1,693
Merchandise and finished goods	31,709	25,655
operating	3,131	2,813
Electronically recorded monetary claims -	2 121	2 012
contract assets	41,574	42,424
Notes and accounts receivable - trade, and		
Cash and time deposits	90,905	85,430
Current assets	190,133	173,322
(Assets)	(millions of yen)	(millions of yen)
Account item	As of September 30, 2022	As of March 31, 2022

### Consolidated Statement of Income

A	April 1, 2022–	April 1, 2021–
Account item	September 30, 2022	September 30, 2021
	(millions of yen)	(millions of yen)
Net sales	103,808	90,127
Cost of sales	66,244	55,560
Gross profit	37,564	34,567
Selling, general and administrative expenses	17,129	16,052
Operating income	20,434	18,514
Non-operating income	2,339	966
Interest and dividend income	728	562
Others	1,610	403
Non-operating expenses	193	227
Interest expenses	31	29
Others	162	197
Ordinary income	22,580	19,254
Extraordinary income	2,568	21
Extraordinary losses	13	6
Profit before income taxes	25,136	19,268
Income taxes	7,690	5,928
Profit	17,445	13,340
Profit attributable to non-controlling interests	0	9
Profit attributable to owners of parent	17,444	13,331

### Consolidated Statement of Cash Flows

Account item	April 1, 2022–	April 1, 2021–
Account item	September 30, 2022	September 30, 2021
	(millions of yen)	(millions of yen)
Net cash provided by (used in) operating activities	11,223	13,208
Net cash provided by (used in) investing activities	64	(4,456)
Net cash provided by (used in) financing activities	(7,733)	(5,883)
Effect of exchange rate changes on cash and cash equivalents	1,429	757
Net increase (decrease) in cash and cash equivalents	4,982	3,627
Cash and cash equivalents at beginning of year	81,431	76,596
Increase in cash and cash equivalents resulting		
from merger with unconsolidated	55	-
subsidiaries		
Cash and cash equivalents at end of period	86,470	80,223

(Subsidiaries subject to consolidated financial statements)

Nippon Koki Co., Ltd.

NiGK Corporation

HOKKAIDO NOF CORPORATION

NOF METAL COATINGS ASIA PACIFIC CO., LTD

JAPEX Corp.

NICHIYU TRADING CO., LTD.

YUKA SANGYO CO., LTD.

Changshu NOF Chemical Co., Ltd.

PT. NOF MAS CHEMICAL INDUSTRIES

NOF METAL COATINGS NORTH AMERICA INC.

NOF AMERICA CORPORATION

NOF (Shanghai) Co., Ltd.

NOF EUROPE GmbH

Total number of consolidated subsidiaries: 25 (including the 13 companies indicated above)

# Principal Business (as of September 30, 2022)

The Group's business and main products are as indicated below.

Segment	Products	
	Fatty acids and fatty acid derivatives Surfactants	
	Ethylene oxide and propylene oxide derivatives	
Functional Chemicals	Organic peroxides	
r unctional Chemicals	Petrochemical products (polybutene, etc.)	
	Functional polymers	
	Electronic materials (LCD materials, etc.)	
	Special anti-corrosion agents	
	Edible oils	
	Functional foods (nutritional products, health-related products)	
Life Science	Biocompatible materials (MPC polymers, MPC monomers, etc.)	
	Raw materials for DDS drug formulations (activated PEG, functional lipid,	
	pharmaceutical surfactants)	
	Industrial explosives	
Explosive &	Space rocket products	
Propulsion	Defense-related explosives	
	Functional materials and devices	
Others	Transportation	
Others	Real estate	

### **Corporate Information** (as of September 30, 2022)

Name NOF CORPORATION

Established June 1, 1937
Incorporated July 1, 1949
Capital ¥17,742 million

Offices

Head Office 20-3, Ebisu 4-chome, Shibuya-ku, Tokyo, Japan

Regional Offices/Branch Offices Osaka Office (Osaka)

Nagoya Office (Nagoya) Fukuoka Office (Fukuoka)

Plants Amagasaki Plant (Hyogo)

Kawasaki Works [Chidori Plant, Daishi Plant, DDS Plant] (Kanagawa)

Oita Plant (Oita)

Aichi Works [Kinuura Plant, Taketoyo Plant] (Aichi) Advanced Technology Research Laboratory (Ibaraki)

Oleo & Speciality Chemicals Research Laboratory (Hyogo,

Kanagawa)

Functional Chemicals & Polymers Research Laboratory (Aichi)

Functional Foods Research Laboratory (Kanagawa) Life Science Research Laboratory (Kanagawa) DDS Research Laboratory (Kanagawa)

## **Status of Shareholding** (as of September 30, 2022)

Total number of shares authorized 347,000,000

Total number of shares issued 81,635,781 (Excluding 1,205,595 shares of treasury stock, and including 48,200 shares (482 units of voting rights) of the Company's stock held by Custody Bank of Japan, Ltd. as trust assets of the Board Benefit Trust (BBT). The 482 units of voting rights are not exercisable. Number of shareholders 12,504

Major shareholders (Top 10)

Research Laboratories

Name	Number of shares (thousands)	Percentage of ownership
The Master Trust Bank of Japan, Ltd. (Trust Account)	17,904	21.93
Custody Bank of Japan, Ltd. (Trust Account)	5,845	7.16
Meiji Yasuda Life Insurance Company	3,128	3.83
Mizuho Bank, Ltd.	1,926	2.35
Nichiyu Shin Ei Kai	1,773	2.17
MSCO CUSTOMER SECURITIES	1,648	2.01
BNYM AS AGT/CLTS 10 PERCENT	1,423	1.74
Nichiyu Kyo Ei Kai	1,391	1.70
RBC IST 15 PCT LENDING ACCOUNT-CLIENT ACCOUNT	1,361	1.66
The Nomura Trust and Banking Co., Ltd. (Investment Trust Account)	1,310	1.60

Notes: 1. The number of shares is rounded down to the nearest thousand shares.

- 2. Percentage of ownership excludes 1,205,595 shares of treasury stock.
- 3. Percentage of ownership is rounded down to the second decimal place.

Distribution of shares by type of shareholder

Category	Number of shareholders	Percentage	Number of shares	Percentage
Government and local public bodies	0	0.00	0	0.00
Financial institutions	37	0.29	35,733,769	43.13
Securities companies	50	0.39	373,216	0.45
Other domestic firms	295	2.35	12,530,423	15.12
Foreign corporations, etc.	299	2.39	20,893,967	25.22
Individuals and others	11,822	94.54	12,104,406	14.61
Treasury shares	1	0.00	1,205,595	1.45
Total	12,504	100.00	82,841,376	100.00

## Officers (as of September 30, 2022)

#### **Directors**

President & Chief Executive Officer\*

Representative Director\*

Kazuhito Maeda

Director\*

Masanobu Miyo

Director\*

Cutside Director

Outside Director

Director Audit & Supervisory Committee Member

Outside Director Audit & Supervisory Committee Member

Outside Director Audit & Supervisory Committee Member

Kuzuhito Maeda

Masanobu Miyo

Kazuyoshi Yamauchi

Shingo Unami

Izumi Hayashi

Tsuneharu Miyazaki

Outside Director Audit & Supervisory Committee Member Kunimitsu Ito
Outside Director Audit & Supervisory Committee Member Yuriko Sagara
Outside Director Audit & Supervisory Committee Member Keiichi Miura

Notes: 1. Directors Shingo Unami and Izumi Hayashi, and Directors Audit & Supervisory Committee Members Kunimitsu Ito, Yuriko Sagara and Keiichi Miura are Outside Directors as stipulated in the Companies Act.

- 2. The Company has designated Directors Shingo Unami and Izumi Hayashi, and Director Audit & Supervisory Committee Members Kunimitsu Ito, Yuriko Sagara and Keiichi Miura as Independent Directors as stipulated in Rule 436-2 of the Securities Listing Regulations of the Tokyo Stock Exchange.
- 3. Directors with an asterisk (\*) next to their title concurrently serve as Operating Officers.

### **Operating Officers**

Chief Executive Officer Takeo Miyaji
Senior Executive Operating Officer Kazuhito Maeda

In charge of Life Science Products Group, and Human

Resources & General Affairs Group

Executive Operating Officer Hidefumi Ishiguro

General Manager, Explosives & Propulsion Div.

Executive Operating Officer Naoya Umehara

General Manager, Corporate Planning & Strategy Dept., in

charge of Systems Group

Executive Operating Officer Hiroyuki Enomoto

General Manager, Corporate R&D Div., in charge of Anti-

**Corrosion Coatings Group** 

Executive Operating Officer Manabu Saito

General Manager, Functional Foods Div., in charge of Finance

Group

Executive Operating Officer Koji Sawamura

General Manager, DDS Development Div.

Executive Operating Officer Masanobu Miyo

In charge of Oleo & Speciality Chemicals Group, Functional

Chemicals & Polymers Group, and Purchasing Group

Executive Operating Officer Kazuyoshi Yamauchi

General Manager, Responsible Care & Production Engineering

Dept.

Operating Officer Yasuhiko Kazumi

General Manager, Human Resources & General Affairs Dept.

Operating Officer Eui-Chul Kang

General Manager, R&D Planning Dept., Corporate R&D Div.

Operating Officer Kenshiro Shuto

General Manager, Functional Chemicals & Polymers Div.

Operating Officer Motoji Takimizu

General Manager, Oleo & Speciality Chemicals Div.

Operating Officer Kuniaki Tsuruoka

General Manager, Anti-Corrosion Coatings Group

Operating Officer Hideru Furukawa

General Manager, Purchasing Dept.

Operating Officer Tomoaki Mori

General Manager, Finance Dept.

## **Memorandum for Shareholders**

Fiscal year	April 1 to March 31
Annual General Meeting of Shareholders	June
Record date	<ol> <li>(1) Exercise of voting rights at Annual General Meeting of Shareholders:         March 31</li> <li>(2) Year-end dividend: March 31</li> <li>(3) Interim dividend: September 30</li> <li>(4) If necessary, another day may be designated as a record date with public announcement.</li> </ol>
Method of public notice	We provide public announcement by electronic means.  However, when accidents or other unavoidable reasons prevent us from using the method of electronic announcement, we will make announcements in the <i>Nikkei</i> newspaper.  URL for public announcements: http://www.nof.co.jp/ (in Japanese)
Share unit	100
Stock listing	Tokyo Stock Exchange, Inc.
Shareholder registry administrator (Special account management institution)	Mizuho Trust & Banking Co., Ltd. 1–3–3, Marunouchi, Chiyoda–ku, Tokyo, Japan

## **General Information on Shares**

General Informa	tion on Shares		
	Shareholders who have an account with a securities company	Shareholders who do not have an account with a securities company (or who have a special account)	
Mailing address		Stock Transfer Agency Department, Mizuho Trust & Banking Co., Ltd. 8-4, Izumi 2-chome, Suginami-ku, Tokyo 168-8507, Japan	
Telephone referral		Toll-free (in Japan): 0120-288-324 (9:00am-5:00pm except on weekends and holidays)	
Agencies for procedures such as change of address, change of method for receiving dividends, etc.	Your securities company	Mizuho Trust & Banking Co., Ltd.: Head office and branches nationwide (excluding Trust Lounges)	
Payment of dividends payable		ruho Trust & Banking Co., Ltd.: Head office and all branches nationwide Mizuho Bank, Ltd.: Head office and all branches nationwide	
System for electronic provision of materials for general meeting of shareholders (request for delivery of a paper copy)	(Dedicated number for th	Your securities company or Mizuho Trust & Banking Co., Ltd.  (Dedicated number for the electronic provision system: 20-524-324 (9:00am-5:00pm except on weekends and holidays))	

## Program That Allows Shareholders to Purchase Additional Shares to Attain a Whole Unit

We offer a program that allows shareholders to purchase additional shares to attain a whole unit.

Any shareholder may request us to sell them the exact number of shares that would constitute one whole unit of shares, together with the shares less than one unit owned by the shareholder. For more detail, contact the securities company with which you have an account. If you do not have an account with any securities

companies and instead have opened a special amount, contact our special account management institution (Mizuho Trust & Banking Co., Ltd.).

We will continue acceptance of requests for purchase of shares less than one unit.

The latest IR information, including our financial statements and summaries, are available at our website: http://www.nof.co.jp/ (in Japanese).